

Niagara County Industrial Development Agency
6311 Inducon Corporate Dr. - Sanborn, New York 14132
(716) 278-8760 Fax (716) 278-8769

Application for Assistance

Please answer all questions on the **Niagara County Industrial Development Agency Application and Environmental Assessment Form**. Information submitted as part of this application will not be made public prior to the passage of an Official Action Resolution by the Agency. After such action, this information may be subject to disclosure under the New York State Freedom of Information Act.

Prior to application submission, this project was reviewed with Lawrence Witul of the Niagara County Industrial Development Agency and assigned Project Number _____.

I. Company Data

- A. Company Name: Hillman Automotive, Inc.
Address: **6362 Robinson Road, Lockport, NY 14094**
- Telephone: 716-434-3400 Fax: 716-434-6611
Email: HillmanAuto@cs.com Website: HillmanAuto.com
IRS Identification No.: 16-1590551

Company official completing this application and authorized to respond on behalf of the company:

Name: Ronald Hillman, Sr. Title: Pres.

- B. Company Owners, Officers, Directors and Partners: List name and home address, title and other principal business affiliations.

Ronald D. Hillman, Sr. Pres/Treas. 7273 Woodhaven Dr. Lockport, NY 14094
David A. Hillman V.P./Secretary, 6999 Northledge Dr. Lockport, NY 14094

- C. Legal Counsel: F. Gerard Hogan
Address: 76 West Avenue, Lockport, NY 14094
Telephone: 716-433-5907 Fax: 716-433-0032
Email: fg Hogan@lockportlaw.com

- D. Accountant (Firm): Frank Cornell & Associates
Address: 76 West Avenue, Lockport, NY 14094
Telephone: 716-433-3733 Fax: 716-433-4849

- E. Principal Bank of Account: M+T Bank, 5737 S. Transit Rd, Lockport, NY 14094

F. Type of Business Corporation Sub Chapter S Partnership
 Sole Proprietorship Other _____

G. Is Company authorized to do business in New York State? Yes No

H. Principal Stockholders with 5% or more of stock outstanding in the company:

<u>Name</u>	<u>Address</u>	<u>% of Holding</u>
<u>Ronald D. Hillman, Sr.</u>	<u>7273 Woodhaven Dr, Lockport, NY 140994</u>	<u>50%</u>
<u>David A. Hillman</u>	<u>6999 Northledge Dr, Lockport, NY 14094</u>	<u>50%</u>

I. List subsidiary, associate, and/or affiliated companies of applicant.

Hillman Brothers Enterprises, LLC.

J. Is the Company or management of the Company now a plaintiff or a defendant in any civil or criminal litigation? Yes No

Has any person listed above ever been convicted of a criminal offense (other than a minor traffic violation)? Yes No

Has any person listed above or any concern with whom such person has been connected ever been in receivership or been adjudicated a bankrupt? Yes No

If the answer to any of the above questions is yes, please, furnish details in a separate attachment.

K. Identify the assistance being requested of the Agency:

- (1) Bond financing for new project; estimated amount \$ _____
- (2) Bond/project refinancing; estimated amount \$ _____
- (3) Lease/sale back
- (4) Assignment of lease
- (5) Exemption from Sales Tax; estimated benefit \$ 5,500
- (6) Exemption from Mortgage Tax; estimated benefit \$ 17,000
- (7) Exemption from Real Property Tax; estimated benefit \$ 485,000

If you have selected (5),(6) or (7), indicate whether you are seeking a deviation from the Agency's uniform tax exemption policy: Yes ; No . If the answer is yes, please furnish details in a separate attachment.

(8) Other (please furnish details in a separate attachment)

II. Business Data

A. Company Background

1. Describe when and where was the company established?
est. July, 2000 in Lockport, NY

2. Describe the type of business
Automotive repair, maintenance, and sales

3. Description of Present Facilities:

Lot size: 1.3 acres Number of buildings: 1

Square footage of facilities: 6,000 sq. ft.

Owns OR Rents present facilities

4. What is the present employment of the company?

Full Time 10 # Part Time

Estimated annual payroll: \$ 450,000

5. Approximate annual sales: \$ 1.5 million

6. Describe primary markets.

Quick Lube Oil Change / Instant NYS Inspections; Auto Repair; Retail / Wholesale
Tire Distribution for Niagara County; Fleet Repair and Maintenance.

7. Provide a brief description of the company and its history.

Hillman Automotive was incorporated in July of 2000, officially opening in November of 2000. At the time a currently owned post lift was installed in the garage and a drive-on lift was purchased. There were three employees at that time. In 2001 a used flatbed tow truck was purchased. In 2002, Hillman Automotive was awarded a AAA towing contract as well as local law enforcement agencies began putting us on a monthly rotation with other local tow companies. The company purchased an additional tow truck. During this year two additional post lifts were purchased as well as a drive-on lift. This increased the work potential and the employees rose to seven. In 2004, an additional flatbed tow truck was purchased and two full time tow truck drivers were added. In 2005 another flatbed tow truck was purchased along with a service van for battery installation bringing the tow fleet to four vehicles. In 2005, Hillman Automotive was awarded Preferred Service Provider status by AAA. To date Hillman Automotive employs five full-time technicians for automotive repair as well as one part-time technician. We also employ two full time tow truck drivers, and two part time drivers. Ron and David Hillman work the counter and deal with customers, and Ron's wife Sharon helps in the office bringing the total number of employees to ten.

B. Provide types of business activity and approximate square feet of each for company's present facility:

	Square Feet
Service & Repair	4,000 sq ft.
Warehousing	
Research & Development	
Commercial	
Retail*	2,000 sq ft.
Office	
Other (specify)	

* A retail business activity shall mean (i) sales by a registered vendor under article twenty-eight of the New York tax law primarily engaged in the retail sale of tangible personal property, as defined in subparagraph (i) of paragraph four of subdivision (b) of section eleven hundred one of the tax law; or (ii) sales of a service to such customers.

C. Describe principal goods, products and/or services of the company:

Scheduled Maintenance including "while-you-wait" Oil Changes; New York State Vehicle Inspections "while-you-wait"; Four Wheel Computer Alignments; Tire Sales, Installation, and Repair; Brake Repair; Electrical System Repair; Suspension and Undercarriage repair; Fuel System Repair; Complete Transmission Repair; Comprehensive Engine Repair; Tune-Ups; Exhaust Repair and Replacement; Cooling System Repair; Air Conditioning/Heat Repair.

III. Project Data

A. Location of Proposed Project:

1. Physical Address of proposed Project Site:

Address: 6348 Robinson Road
 City, Town, Village: Lockport
 County: Niagara

2. New York State Empire Zone Tax Incentives.

In addition to financial incentives that the Niagara County Industrial Development Agency can provide with respect to the proposed Project, the Project may also be eligible for New York State tax benefits (sales tax, income tax, and real property tax benefits and credits) under the New York State Empire Zone Program. Empire

Zone tax benefits can be utilized concurrently with Niagara County Industrial Development Agency benefits and incentives.

Is the proposed Project Site located in an Empire Zone?

Yes No Unsure

3. New York State Brownfield Cleanup Program Tax Incentives

New York State provides for significant refundable New York State tax credits with respect to cleanup and construction (buildings and equipment) costs, real property tax expenses, and insurance costs related to remediating and developing a Brownfield/contaminated property. In addition, New York State provides for a release of liability with respect to such contamination located in, on or emanating from the Brownfield Site. New York State Brownfield Cleanup Program tax credits can be utilized concurrently with Niagara County Industrial Development Agency benefits and incentives.

Under the New York Brownfield Cleanup Program, a Brownfield or a Brownfield Site is any real property, the redevelopment or reuse of which may be complicated by the presence or potential presence of a hazardous waste, petroleum, pollutant, or contaminant (collectively, "contaminants").

Is the proposed Project Site located on a site where the known or potential presence of a contaminant(s) is complicating the development/use of the property?

Yes No Unsure

Has a Phase I Environmental Assessment been prepared or will one be prepared with respect to the proposed Project Site?

Yes No Unsure

Have any other studies or assessments been undertaken with respect to the proposed Project Site that indicate the known or suspected presence of contamination that would complicate the site's development?

Yes No Unsure

B. Existing Project Facilities:

1. Parcel Size: 2.3 Acres OR ___ ft. x ___ ft.

2. Are there existing buildings on the Project site? Yes ; No .

a. If yes, indicate the number of buildings on the site: 1. Also, please briefly identify each existing building and indicate the approximate size (in square feet) of each such existing building:

Building Description	Size
<i>L - shaped warehouse</i>	<i>6,000 sq ft</i>

b. Are the existing buildings in operation? Yes ; No . If yes, describe present use of present buildings:

Building	Use
<i>L-shaped warehouse</i>	<i>storage</i>

c. Are the existing buildings abandoned? Yes ; No . About to be abandoned? Yes ; No . If yes, describe:

d. Attach photograph of present buildings.

3. Identify present landowner. *Hillman Brothers Enterprises, LLC*

4. Present zoning of site: *B-2 CCOD*

Are there any variances or special permits affecting the Project site?
Yes No .

If yes, list below and attach copies of all such variances or special permits.

Variance from Town of Lockport for L - shaped warehouse because it sits too close to Woodlands Mobile Park Entrance.

5. Provide Tax Map (section/block/lot) number(s):
138.00 - 1 - 11
6. List current assessed value: \$ 250,000
List current annual property tax payment: \$ 8,663.76
7. Identify school district pertaining to Proposed Project location:
Lockport

C. Proposed Project Facility and Equipment

1. Does part of the Project consist of the acquisition or construction of a new building or buildings? Yes ; No .

If yes, indicate number and size of new buildings:

1 building that will be approximately 14,000 sq. ft.

2. Does part of the Project consist of additions and/or renovations to existing buildings located on the Project site? Yes ; No .

3.

If yes, indicate the buildings to be expanded or renovated, the size of any expansions and the nature of expansion and/or renovation:

3. Describe the principal uses to be made by the Company of the building or buildings to be acquired, constructed or expanded:

Comprehensive Automobile / Light Truck service and repair center, to include Express Lube and Instant NYS Inspection Facilities. Full Service Retail and Wholesale Tire Dealership; Recreational Vehicle and Medium Duty Truck Fleet

4. Will machinery and equipment be acquired and installed?

New: No Yes Type Auto repair machinery and equipment as well as furniture and fixtures.

Used: No Yes Type _____

Describe the principal uses to be made by the Company of the Equipment to be acquired or installed:

Repair and Maintenance of Recreational Vehicles, Med. Duty Fleet Vehicles, Light Trucks, and Automobiles.

5. Project Use

a. What are the principal products to be produced at the Project?

NO PRODUCTION OF PRODUCT

b. What are the principal activities to be conducted at the Project?

	%		%
Warehousing		Manufacturing	
Processing		Pollution control	
Office		Research & Development	
Retail*	100	Commercial	
Recreational		Other:	

* A retail business activity shall mean (i) sales by a registered vendor under article twenty-eight of the New York tax law primarily engaged in the retail sale of tangible personal property, as defined in subparagraph (i) of paragraph four of subdivision (b) of section eleven hundred one of the tax law; or (ii) sales of a service to such customers.

c. Does the Project include facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities? Yes ; No .

If yes, please see Addendum A attached hereto.

d. Will the completion of the Project result in the removal of a plant or facility of the Company or another proposed occupant of the Project (a "Project Occupant") from one area of the State of New York to another area of the State of New York? Yes No If yes, please explain:

e. Will the completion of the Project result in the abandonment of one or more plants or facilities of the Company located in the State of New York? Yes No

If yes, please provide detail: _____

i. If the answer to either question (d) or question (e) is yes, indicate whether any of the following apply to the Project:

(1) Is the Project reasonably necessary to preserve the competitive position of the Company or such Project Occupant in its industry?
Yes No

If yes, please provide detail: Hillman Automotive needs to expand to incorporate the service of Recreational Vehicles and Fleet Vehicle Maintenance. There are only a handful of R. V. service facilities in Western New York, and none presently in Niagara County. Colden RV is currently the closest and they are located in Tonawanda. In addition, there are no privately owned Fleet Vehicle maintenance garages in this part of Niagara County. It is our intention to hire an outside sales person to draw customers for the above mentioned services that we will provide. Our intention is to provide Western New York with a competitive alternative to what is presently available for these markets.

We also intend to become a Wholesale Tire Distributor for tire dealers in our part of Niagara County as nothing like this exists in Lockport at present.

The project is necessary because in order to provide these services, a new facility is required.

- (2) Is the Project reasonably necessary to discourage the Company or such Project Occupant from removing such other plant or facility to a location outside the State of New York? Yes No

If yes, please provide detail: _____

6. Is this a single phase or multi-phase project? Single Multi

Phase I Activities: _____

Phase II Activities: _____

Phase III Activities: _____

- D. Utilities and services presently serving site. Provide name of utility provider.

Gas:	New York State	Size:	
Electric:	Electric & Gas	Power:	
Water:	Town Of	Size:	
Sewer:	Lockport	Size:	
Other (specify):			

- E. What is your project timetable? (Provide dates)

1. Start date: acquisition or construction of facilities: Spring, 2010
 2. Completion of project facilities: Late Fall, 2010
 3. Project occupancy – starting date of operations: Fall 2010

F. Have any contracts or purchases been made, committed and/or executed toward the project? No Yes,

If yes, please provide detail: Purchase of property; contract with architect.

G. Has any work toward the completion of the project been initiated? No Yes,

If yes, please provide detail: _____

H. Will the project require any government actions, permits or clearances (other than IDA requirements)? If yes, please provide the following details: NO

Action	Issuing Agency	Date of Issuance

I. Include any site plans, drawings or blueprints that have been developed.

J. Does the Company intend to lease or sublease more than 10% (by area or fair market value) of the Project? Yes ; No . If yes, please complete the following for each existing or proposed tenant or subtenant:

Sublessee name: _____
Present Address: _____
Address: _____
Employer's ID No.: _____

Sublessee is: Corporation Partnership Sole Proprietorship

Relationship to Company: _____

Percentage of Project to be leased or subleased: _____%

Use of Project intended by Sublessee: _____

Date of lease or sublease to Sublessee: _____

Term of lease or sublease to Sublessee: _____

Will any portion of the space leased by this sublessee be primarily used in making retail sales of goods or services to customers who personally visit the Project?
Yes No .

If yes, please provide on a separate attachment: (a) details, and (b) the answers to questions III(D)(6)(c) through (f) with respect to each such sublessee.

K. Describe the reasons why this project is necessary and what effect it will have on your company: Project is needed to promote growth in sales and services. Hillman Automotive is currently out of room at present location. No additional services or employees can be added until more space is available.

IV. Employment Impact

A) Will Niagara County contractors and / or sub contractors be utilized for the construction project? Yes No .

B) What is the estimated number of construction jobs to be created at the project site from Niagara County: _____, Erie County _____, Other Areas _____,

unsure at this time

- C) Indicate below the number of people presently employed at the Project site and the number that will be employed at the Project site at end of the first and second years after the Project has been completed (Do not include construction workers). Also indicate below the number of workers employed at the Project site representing newly created positions as opposed to positions relocated from other project sites of the applicant.

TYPE OF EMPLOYMENT				
	PROFESSIONAL OR MANAGERIAL	SKILLED OR SEMI- SKILLED	UNSKILLED	TOTALS
Present Full Time	3	7		10
Present Part Time				
Present Seasonal				
First Year Full Time	4	13		17
First Year Part Time				
First Year Seasonal				
Second Year Full Time	6	16	3	25
Second Year Part Time				
Second Year Seasonal				

V. Project Cost Data

- A. Give breakdown of project costs:

Land	\$ 253,800
Buildings: Acquisition	\$
Renovation	\$
New Construction	\$ 625,000
Demolition	\$ 10,000
Utilities and Road	\$ 100,000
Site work and preparation	\$ 100,000
Acquisition of machinery & equipment	\$ 125,000
Installation	\$
Architectural and engineering fees	\$ 80,000
Legal fees	\$
Interest during construction	\$
Other	\$
TOTAL	\$ 1,293,800

Have any of these expenditures been incurred to date? No Yes If yes, identify:
Land Acquisition; Architectural & Engineering Fees

B. Summary of Financing

Total Project Costs	\$ 1,751,800
Amount of Bond or Leaseback financing	\$ 700,000
Amount of Conventional financing	\$ 875,000
Equity	\$ 175,180

C. Will any part of the project be financed with funds of the company? No Yes, If yes, please provide detail:

Item	\$
<i>Land/ Architect/ Closing Costs</i>	<i>175,000</i>

D. Will other forms of government financing be used to undertake the project: No Yes
If yes, please provide detail:

Program	Amount	Status

E. Have financial institutions or potential bond purchasers been approached? No Yes

If yes, please provide detail: M&T Bank

F. List capital expenditures of the company:

	Past 3 years	Next 3 years
Real Property	\$	\$
Buildings	\$	\$
Equipment	\$	\$

VI. Financial and Feasibility Data

A. Describe the need or demand for the product or services to be provided as a result of the project: Complete RV service and repair- at present there are no repair facilities in our area to provide this service.; Complete Fleet Maintenance/ Medium Duty Truck service and repair- at present services and competition for these services are limited in our area; Complete Automotive Service and Repair- the succesful nature of our company mandates expansion to accommodate our growing customer base.; Retail/Wholesale Tire Distribution- at present, there are no wholesale tire distributors located in the Town or City of Lockport..

B. Has the company utilized bond financing before? No Yes.
If yes, describe when, where and amount: _____

- C. Provide any marketing, economic and/or feasibility studies that have been developed, particularly for tourist destination facilities.
- D. The following information will be required by the Agency and returned once an action of the Agency has been taken:
1. Financial statements for the last three (3) years;
 2. Projections for the next three (3) years including Balance Sheets, Profit and Loss Statements, Cash Flow Statements by quarters, etc.

VII. Financial Assistance Expected From The Agency

A. Tax Benefits.

1. Is the applicant requesting any real property tax exemption in connection with the Project that would not be available to a project that did not involve the Agency? Yes No

If yes, is the real property tax exemption being sought consistent with the Agency's Uniform Tax Exemption Policy? Yes No

2. Is the applicant expecting that the financing of the Project will be secured by one or more mortgages? Yes No

If yes, what is the approximate amount of financing to be secured by mortgages? \$ 1.6 million

3. Is the applicant expecting to be appointed agent of the Agency for purposes of avoiding payment of N.Y.S. Sales Tax or Compensating Use Tax? Yes No .

If yes, what is the approximate amount of purchases which the applicant expects to be exempt from the N.Y.S. Sales and Compensating Use Taxes? \$ 55,500.

4. What is the estimated value of each type of tax-exemption being sought in connection with the Project? Please detail the type of tax-exemption and value of each exemption.

- a. N.Y.S. Sales and Compensating Use Taxes: \$ 5,500
- b. Mortgage Recording Taxes: \$ 17,000
- c. Real Property Tax Exemptions: \$ 485,000
- d. Other (please specify):

_____ \$ _____

_____ \$ _____

5. Are any of the tax-exemptions being sought in connection with the Project inconsistent with the Agency's Uniform Tax-exemption Policy?

Yes No

If yes, please explain how the request of the applicant differs from the Agency's Uniform Tax-Exemption Policy: _____

VIII. Representations By The Applicant

The applicant understands and agrees with the Agency as follows:

- A. Job Listings. In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- B. First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.
- C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant.
- D. Annual Employment Reports: The applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site.
- E. Absence of Conflicts of Interest: The applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described: _____

CERTIFICATION

(to be executed by the principal of the applicant and acknowledged by a notary public)

- I. Ronald D. Hillman Sr. deposes and says that he is the President of Hillman Automotive, Inc. named in the attached Application (the "Applicant"); that he has read the foregoing Application and knows the contents thereof, and that the same is true to his knowledge.
- II. The grounds for deponent's belief relative to all matters in the Application which are not stated upon his own personal knowledge, are investigations which deponent has caused to be made concerning the subject matter of the Application, as well as information acquired by deponent in the course of his/her duties as an officer of and from the books and papers of said corporation or other entity.
- III. As an officer of the Applicant deponent acknowledges and agrees that the Applicant shall be and is responsible for all costs incurred by the Agency and all legal counsel for the Agency, including its general counsel and/or bond/transaction counsel, whether or not the Application, the proposed project it describes, the attendant negotiations, or the issue of bonds or other transaction or agreement are ultimately ever carried to successful conclusion and agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the proposed project described herein or the tax exemptions and other assistance requested herein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the proposed project described herein and (C) any further action taken by the Agency with respect to the proposed project; including without limiting the generality of the foregoing, all causes of action and attorney's fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing.
- IV. By executing and submitting this Application, the Applicant covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel, the same to be paid at the times indicated:
 - (a) The sum of \$1,000⁰⁰ as a non-refundable processing fee, plus the sum of _____ if Agency assistance in retaining professionals is requested, to be paid upon submission of the Application;
 - (b) Unless otherwise agreed to by the Agency, an amount equal to 10% of the total project costs to be paid at transaction closing;
 - (c) All fees, costs and expenses incurred by the Agency for (1) legal services, including but not limited to those provided by the Agency's general counsel and/or the Agency's bond/transaction counsel, thus note that the Applicant is entitled to receive

a written estimate of fees and costs of the Agency's general counsel and the Agency's bond/transaction counsel; and (2) other consultants retained by the Agency in connection with the proposed project; with all such charges to be paid by the applicant at the closing.

- V. By executing and submitting this Application, and in the event the closing does not occur, the Applicant further covenants and agrees to pay the following fees to the Agency and the Agency's general counsel and/or the Agency's bond/transaction counsel:
- (a) If the Applicant fails to conclude or consummate the necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable proper or requested action, or withdraws, abandons, cancels, or neglects the Application, the Applicant shall pay to the Agency, its agents, or assigns, upon presentation of an invoice, a sum of one and one quarter percent (1.25%) of (i) the amount of bond financing requested; or (ii) the amount on which the financial assistance for the proposed project was determined, and upon presentation of an invoice, all actual costs involved with respect to the Application, including but not necessarily limited to fees of the Agency's general counsel and/or the Agency's bond/transaction counsel; or
 - (b) If the Applicant is unable to find buyers willing to purchase the bond issue requested, or if the Applicant is unable to facilitate the sale/leaseback transaction, then upon presentation of an invoice, all actual costs involved with respect to the Application, up to that date and time, incurred by the Agency including but not necessarily limited to fees of the Agency's general counsel and/or the Agency's bond/transaction counsel.
- VI. The Applicant acknowledges and agrees that all payment liabilities to the Agency and the Agency's general counsel and/or the Agency's bond and/or transaction counsel as expressed in Sections IV and V are obligations that are not dependent on final documentation of the transaction contemplated by this Application.
- VI. The cost incurred by the Agency and paid by the Applicant, including bond/transaction counsel fees and the Agency's general counsel's fees and the processing fees, may be considered as a costs of the project and included in the financing of costs of the proposed project, except as limited by the applicable provisions of the Internal Revenue Code with respect to tax-exempt bond financing.
- VI. The Applicant is aware and acknowledges that according to the New York Public Officer's Law, Article 6, Freedom of Information, the public has the right to request information about the project and the Applicant, and that in accordance with Public Officer's Law Article 7, all meetings of the Agency are open to the public.

The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations made in this Application and, if applicable, made in Addendum A, when acting hereon and hereby represents that the statements made herein and therein do not contain any untrue statement of a material fact

and do not omit to state a material fact necessary to make the statements contained herein or therein not misleading.

Hillman Automotive, Inc.

(name of corporation or entity)

Ronald D. Hillman Sr.

Ronald D. Hillman Sr.

(name of officer)

President

(title)

NOTARY

Sworn to before me this 28th day of January, 2010

Gina G. Giese

(Signature)

~~GINA G. GIESE
Notary Public, State of New York
Qualified in Cortland County
My Commission Expires 12/31/2010~~

GINA G. GIESE
Notary Public, State of New York
Qualified in Cortland County
My Commission Expires 1/26/2010

ADDENDUM A

Niagara County Industrial Development Agency Application for Assistance

Retail Project Certification

The undersigned, hereby certifies the following:

1. An application for financial assistance from the Niagara County Industrial Development Agency (the "Agency") has been submitted by Hillman Automotive, Inc., (the "Applicant") with respect to a certain Project, as described in the Application for Assistance, (the "Application") to which this Addendum is heretofore attached.
2. The Applicant, by its undersigned Authorized Representative, understands and agrees that Section 862 of the New York General Municipal Law provides for a prohibition on the types of projects that can benefit from the assistance of an Industrial Development Agency with respect to *a project where facilities or property that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost*. The Applicant, by its undersigned Authorized Representative, understands and acknowledges the following:
 - a. Less than One-third Project costs. Financial assistance of the agency may be provided in respect of *any project where facilities or property that are primarily used in making retail sales to customers who personally visit such facilities constitute less than one-third of the total project cost*.
 - b. Destination project. Financial assistance may be provided to a project that is a tourism destination project (defined as a location or facility which is likely to attract a significant number of visitors from outside the economic development region as defined under New York economic development law, in which the project is located) *even if the project or facilities that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost*.
 - c. Not-for-profit operations. Financial assistance may be provided to a project that is operated by not-for-profit corporation *even if the project or facilities that are primarily used in making retail sales to customers who personally visit such facilities constitute more than one-third of the total project cost*.
 - d. Retaining jobs within the state. Financial assistance may be provided to a project where *facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities to obtain such goods or services constitute more than one-third of the total project cost*, where the project occupant would, but for the assistance provided by the agency, locate the related jobs outside the state.
 - e. Unique services. Financial assistance may be provided to a project where *facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities to obtain such goods or services constitute more than one-third of the total project cost* where the predominant purpose of the project would be to make available goods or services which would not, but for the project, be reasonably accessible to the residents of the city, town, or village within which the proposed project would be located because of a lack of reasonably accessible retail trade facilities offering such goods or services.

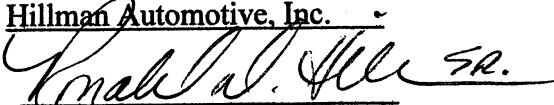
f. Highly distressed area. Financial assistance may be provided to a project where *facilities or property that are primarily used in making retail sales of goods or services to customers who personally visit such facilities to obtain such goods or services constitute more than one-third of the total project cost*, where the project is located in a highly distressed area. A "Highly distressed area" shall mean (a) a census tract or tracts or block numbering areas or areas or such census tract or block numbering area contiguous thereto which, according to the most recent census data available, has (i) *a poverty rate* of at least twenty percent for the year to which the data relates or at least twenty percent of households receiving public assistance; and (ii) *an unemployment rate* of at least 1.25 times the statewide unemployment rate for the year to which the data relates; or (b) a city, town, village or county within a city with a population of one million or more for which: (i) the ratio of the full value property wealth, as determined by the comptroller for the year nineteen hundred ninety, per resident to the statewide average full value property wealth per resident; and (ii) the ratio of the income per resident; as shown in the nineteen hundred ninety census to the statewide average income per resident; are each fifty-five percent or less of the statewide average; or (c) an area which was designated an Empire Zone.

3. The Applicant, by its undersigned Authorized Representative, understands and agrees that projects authorized pursuant to Section 2(d),(e), and (f), above, *shall not be approved unless the Agency shall find, after the public hearing* required by New York General Municipal Law, that undertaking the Project will serve the public purposes of the New York General Municipal Law by preserving permanent, private sector jobs or increasing the overall number of permanent, private sector jobs in the state. Where the Agency makes such a finding, *prior to providing financial assistance to the Project by the Agency, the chief executive officer of the municipality for whose benefit the agency was created shall confirm the proposed action of the agency.*
4. The Applicant, by its undersigned Authorized Representative, hereby represents that the project as described in the Application meets the following retail sale exceptions, as noted below and as described in Section 2, above, and further, acknowledges and understand that the approval of the chief executive officer of the municipality for whose benefit the agency was created may be necessary in order for the Agency to provide financial assistance to the Project:

Less than one-third project costs
 Destination Project
 Retaining jobs within the state
 Unique Services
 Highly distressed area

5. The Applicant, by its undersigned Authorized Representative, hereby acknowledges that it has provided the Agency, as described on Schedule A attached hereto, with the appropriate project costs, market study, business plan, and census tract data, as appropriate, to support the conclusions with respect to the retail exception(s) as represented above in Section 4.

The Applicant, by its undersigned Authorized Representative has read the foregoing and knows the contents thereof and that the same is true to the Applicant's knowledge.

Applicant: Hillman Automotive, Inc.
 By: 
 Name: **Ronald D. Hillman, Sr.**
 Title: **President**
 Date: **January 25, 2010**

Schedule A

1. What percentage of the cost of the Project will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project? 100 %

2. If the answer to the prior question is more than 33.33%, indicate whether any of the following apply to the Project:

(a) Will the Project be operated by a not-for-profit corporation?

Yes ; No . If yes, please explain:

(b) Is the Project likely to attract a significant number of visitors from outside the economic development region in which the Project will be located?

Yes ; No . If yes, please explain: RV services and Fleet Maintenance Services to draw customers from all over Western New York.

(c) Would the Project occupant, but for the contemplated financial assistance from the Agency, locate the related jobs outside the State of New York?

Yes ; No . If yes, please explain:

(d) Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonable accessible to the residents of the city, town or village within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services?

Yes ; No . If yes, please provide detail: RV and Fleet Maintenance Services not already available in our area.

(e) Will the Project be located in one of the following: (i) an area designed as an Empire Zone pursuant to Article 18-B of the General Municipal Law; or (ii) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (a) a poverty rate of at least 20% for the year in which the data relates, or (b) at least 20% of households receiving public assistance, and (c) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates?

Yes ; No . If yes, please explain:

(f) If the answers to any of subdivisions (a) through (e) of question (2) is yes, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York?

Yes No If yes, please explain: Hillman Automotive will be hiring skilled technicians to service and repair these vehicles.

STATE ENVIRONMENTAL QUALITY REVIEW
SHORT ENVIRONMENTAL ASSESSMENT FORM

for UNLISTED ACTIONS Only

PART 1 - PROJECT INFORMATION (To be completed by Applicant or Project Sponsor)

1. APPLICANT / SPONSOR <i>Ron Hillman</i>	2. PROJECT NAME <i>Hillman Automotive Center</i>
3. PROJECT LOCATION: Municipality <i>Town of Lockport</i>	County <i>Niagara</i>
4. PRECISE LOCATION: Street Address and Road Intersections, Prominent landmarks etc - or provide map <i>6348 Robinson Rd. Lockport, ny 14094. Located on Rt. 93 approx. 1/2 mile from Rt. 78 (S. Transit) at old Kitchen World Site.</i>	
5. IS PROPOSED ACTION: <input checked="" type="checkbox"/> New <input type="checkbox"/> Expansion <input type="checkbox"/> Modification / alteration	
6. DESCRIBE PROJECT BRIEFLY: <i>Construction of new automotive facility to provide added services to our customers.</i>	
7. AMOUNT OF LAND AFFECTED: Initially _____ acres <i>2.3</i> Ultimately _____ acres <i>2.3</i>	
8. WILL PROPOSED ACTION COMPLY WITH EXISTING ZONING OR OTHER RESTRICTIONS? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If no, describe briefly:	
9. WHAT IS PRESENT LAND USE IN VICINITY OF PROJECT? (Choose as many as apply.) <input type="checkbox"/> Residential <input type="checkbox"/> Industrial <input checked="" type="checkbox"/> Commercial <input type="checkbox"/> Agriculture <input type="checkbox"/> Park / Forest / Open Space <input type="checkbox"/> Other (describe)	
10. DOES ACTION INVOLVE A PERMIT APPROVAL, OR FUNDING, NOW OR ULTIMATELY FROM ANY OTHER GOVERNMENTAL AGENCY (Federal, State or Local) <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, list agency name and permit / approval: <i>Building Permit by Town of Lockport</i>	
11. DOES ANY ASPECT OF THE ACTION HAVE A CURRENTLY VALID PERMIT OR APPROVAL? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If yes, list agency name and permit / approval: <i>Variance permit by Town of Lockport</i>	
12. AS A RESULT OF PROPOSED ACTION WILL EXISTING PERMIT / APPROVAL REQUIRE MODIFICATION? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
I CERTIFY THAT THE INFORMATION PROVIDED ABOVE IS TRUE TO THE BEST OF MY KNOWLEDGE	
Applicant / Sponsor Name	Date:
Signature <i>Ronald J. Hill</i>	<i>01/28/2010</i>

If the action is a Coastal Area, and you are a state agency,
complete the Coastal Assessment Form before proceeding with this assessment

PART II - IMPACT ASSESSMENT (To be completed by Lead Agency)

A. DOES ACTION EXCEED ANY TYPE I THRESHOLD IN 6 NYCRR, PART 617.4? Yes No If yes, coordinate the review process and use the FULL EAF.

B. WILL ACTION RECEIVE COORDINATED REVIEW AS PROVIDED FOR UNLISTED ACTIONS IN 6 NYCRR, PART 617.6? If No, a negative declaration may be superseded by another involved agency. Yes No

C. COULD ACTION RESULT IN ANY ADVERSE EFFECTS ASSOCIATED WITH THE FOLLOWING: (Answers may be handwritten, if legible)

C1. Existing air quality, surface or groundwater quality or quantity, noise levels, existing traffic pattern, solid waste production or disposal, potential for erosion, drainage or flooding problems? Explain briefly:

[Empty box for C1 answer]

C2. Aesthetic, agricultural, archaeological, historic, or other natural or cultural resources; or community or neighborhood character? Explain briefly:

[Empty box for C2 answer]

C3. Vegetation or fauna, fish, shellfish or wildlife species, significant habitats, or threatened or endangered species? Explain briefly:

[Empty box for C3 answer]

C4. A community's existing plans or goals as officially adopted, or a change in use or intensity of use of land or other natural resources? Explain briefly:

[Empty box for C4 answer]

C5. Growth, subsequent development, or related activities likely to be induced by the proposed action? Explain briefly:

[Empty box for C5 answer]

C6. Long term, short term, cumulative, or other effects not identified in C1-C5? Explain briefly:

[Empty box for C6 answer]

C7. Other impacts (including changes in use of either quantity or type of energy? Explain briefly:

[Empty box for C7 answer]

D. WILL THE PROJECT HAVE AN IMPACT ON THE ENVIRONMENTAL CHARACTERISTICS THAT CAUSED THE ESTABLISHMENT OF A CRITICAL ENVIRONMENTAL AREA (CEA)? (If yes, explain briefly:

Yes No

[Empty box for D answer]

E. IS THERE, OR IS THERE LIKELY TO BE, CONTROVERSY RELATED TO POTENTIAL ADVERSE ENVIRONMENTAL IMPACTS? If yes explain:

Yes No

[Empty box for E answer]

PART III - DETERMINATION OF SIGNIFICANCE (To be completed by Agency)

INSTRUCTIONS: For each adverse effect identified above, determine whether it is substantial, large, important or otherwise significant. Each effect should be assessed in connection with its (a) setting (i.e. urban or rural); (b) probability of occurring; (c) duration; (d) irreversibility; (e) geographic scope; and (f) magnitude. If necessary, add attachments or reference supporting materials. Ensure that explanations contain sufficient detail to show that all relevant adverse impacts have been identified and adequately addressed. If question d of part ii was checked yes, the determination of significance must evaluate the potential impact of the proposed action on the environmental characteristics of the CEA.

Check this box if you have identified one or more potentially large or significant adverse impacts which MAY occur. Then proceed directly to the FULL EAF and/or prepare a positive declaration.

Check this box if you have determined, based on the information and analysis above and any supporting documentation, that the proposed action WILL NOT result in any significant adverse environmental impacts AND provide, on attachments as necessary, the reasons supporting this determination.

Name of Lead Agency

Date

Print or Type Name of Responsible Officer in Lead Agency

Title of Responsible Officer

Signature of Responsible Officer in Lead Agency

Signature of Preparer (if different from responsible officer)